

Dear Valued Customer,

Gurnee, April 2025

We appreciate your business and partnership. The Trump administration announced a series of tariffs for goods entering the United States. At Eirich Machines, we need to adapt to that fast-changing global market, particularly dealing with tariff-related and foreign exchange rate cost challenges. Though the American Process Systems product line is manufactured in Gurnee, Illinois, some components such as bearings and gearmotors maybe imported and include tariffs. We are working to provide transparent pricing adjustments as tariffs are enacted or removed, with adjustments restricted and limited to only the goods and materials impacted by those tariffs.

This means that if the U.S. – or any other governments – create, eliminate, or expand new tariffs, the list price adjustments for certain product categories or families will be adjusted accordingly, which includes both increases and decreases.

Some of our parts are impacted by these tariffs imported by Eirich Machines or by our vendors, which are sourcing material from outside the US, and equally increase their prices for us.

Unfortunately, we will need to pass these costs on to our customers for goods that are affected.

These tariffs will not be applied to any costs outside of the goods themselves. Therefore, we will not pass along a flat price increase equal to the tariff percentage.

We understand the may impact this has on your budget and hope the tariffs will only be temporary, returning to a normal situation soon. Additionally, Eirich Machines will continue to take steps in our operations, manufacturing of products, and relocating tariff-impacted products to mitigate the impact of tariffs on our customers.

If you have any questions, please don't hesitate to reach out to us.

We sincerely appreciate your business and thank you again for your understanding and partnership as we work together to navigate this environment.

Best regards,



Stephan Eirich

President